



# Institutional Investors

For Financial Professional Use Only. Not for Distribution to Retail Investors.

Incapital.com

## Fixed Income and Market-Linked Solutions

Incapital delivers competitive opportunities for institutional investors in fixed income and market-linked products. Since our establishment in 1999, Incapital has become a market leader with a dedicated team of professionals and a track record of more than \$400 billion in underwritten securities.

## Incapital Product and Trading Specialties

### U.S. Agencies and Supranationals

- Active Agency underwriter of more than 900 issues in 2015\*
- A primary underwriter for Fannie Mae, Freddie Mac, Federal Home Loan Bank, Farm Credit, Tennessee Valley Authority, Farmer Mac and World Bank
- Rankings: #10 in overall Agency underwriting, including bullets and callable fixed rates and step-ups\*

### Mortgage-Backed Securities

- Active in structuring cash flows and principal secondary trading of Agency Collateralized Mortgage Obligation ("CMO") and Pass-Through securities
- Significant positioning ability
- Trading desk with deep experience across private label and Agency structures, whole loans and fixed and ARM Pass-Throughs

### Corporate Debt and Preferred Securities

- Capital markets team specialized in providing access to debt markets through InterNotes®, traditional corporate bonds, private placements, baby bonds and preferred stock
- Participated in the underwriting of more than \$115 billion of InterNotes® and \$20 billion of preferred stock and baby bonds since 2001
- New issue distribution through our retail note platform for more than 50 corporate issuers including Caterpillar Financial, Dow Chemical, Ford Motor Credit, Goldman Sachs, John Deere Capital and Prudential Financial
- Seasoned secondary trading desk provides market making activities for deals underwritten by Incapital and a wide range of other investment grade credits

### Market-Linked Products

- A market leader in underwriting market-linked CDs and notes in a variety of structures including, but not limited to: Callable Step-Ups, Income Generator, Index-Linked, Range Accrual, Digital and Enhanced Return
- Winner of numerous awards for innovation and education: U.S. Structured Products Distributor of the Year 3 times by mtn-i Magazine and U.S. Distributor of the Year on 7 occasions by Structured Products Magazine

### Certificates of Deposit

- A leading distributor of CDs for brokerage accounts
- Agent for hundreds of banks, including leading CD issuers such as Bank of America and Goldman Sachs Bank, plus other large regional and community banks
- Underwriter and distributor of bullet and callable (fixed-rate and step-up) CDs across maturities ranging from 3 months to 20 years

\* Bloomberg LEAG tables as of 12/31/2015

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WHERE ACCESS EQUALS OPPORTUNITY



# Why Incapital?

Incapital has a proven history of providing institutional clients with an **efficient** means of accessing new issue and principal secondary offerings. Our broad sales network, extensive **trading relationships** and underwriting capabilities serve as competitive advantages to our customers.

## Experienced Professionals

We have assembled a dedicated team of professionals who are committed to providing exceptional customer service, competitive products, intuitive and easy-to-use technology and award-winning education and research.

## Diverse Product Offerings

Incapital offers the following diversified suite of asset classes to institutional investors:

- Annuities
- Certificates of Deposit
- Corporate Debt/InterNotes®
- Market-Linked Products
- Mortgage-Backed Securities
- Preferred Stock/LEOPARDS™
- Sovereigns/Supranationals/Agencies (SSAs)

## A Leading Technology Platform

Incapital's technology provides access to our inventory of primary and secondary offerings through:

- **Incapital.com**
- **Incapnet.com** - our proprietary order entry and reporting site
- **Bloomberg** (ICAN<GO>)

Call **561.361.1260** or email **institutionalinfo@incapital.com** for more information.

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